Summary

Contract Committe	ee Review Re	equest		
MUST BE COMPLE	TED IN FULL			Date: December 4, 2023
C t t- (une Manadani	F-Rate Co	entral / E-Rate	1.00
Contract/Agreeme	ent vendor:		or & Contact Person	
			e-ratecentral.com	
		Describe Contro	act (Technology, program	n, consultant-prof Development, etc.)
		Please use S	ummary below to fully expla	iln the contract purchase , any titles, and details for the Board of Education ta review.
		District		
			nce to benefit	
		12/04/20)23	\$ 821,078.40
BOE Date Amount of agreement				Amount of agreement
			(a)	
Person Submitting	g Contract/A	greement f	for Review: Ashle	y Bowser
DI FACE CEND			TE ADDDOVAL D	OUTING BEFORE SENDING TO BOARD CLERK
PLEASE SEIND	IHKOUGH A	IPPROPRIA	IE APPROVAL N	DOTING BEFORE SENDING TO BOARD CLERK
Principal <u>&/or</u> Dir	ector or Adn	ninistrator:	L	THE RESIDENCE OF THE PARTY OF T
Does this Contrac	t/Agreemen	t utilize ted	hnology? (FS/NC	·
If yes, Technology				1 /2
ir yes, recimeles,	T TOUR DESIGNATIONS			t
e				1)11
Cabinet Team Me	mber: L			1 2 2
a a = 1	Pand E D	oto 8 C	[
Funding Source:	DONU, E-N	ale or	L	OCAS Coding
	Fund/Pro	ject		OCAS County
	Accept and a	innrove the	NEW & RENEW	AL agreements between Broken Arrow Public
[3	Schools and	F-Rate bid	awarded vendor	s for the 2024-2025 school year. Accept and
r===1	approve the	annual REI	NEWAL for the m	ulti-year Firewall agreement between Broken
Consent	Arrow Public	Schools ar	nd Peak Methods	. Total cost to the District \$821,078.40 and will
Į.	be paid with	Bond and C	General funds les	s the E-Rate Discount. A. Bowser
Action				

The Contract/Agreement should be received at least 2 weeks prior to a Board Meeting to ensure placement on the Agenda. The Contract Committee meets most Tuesdays at 8:00a.m. All Contracts/Agreements, regardless the amount, must be first approved by the Contract Committee and then presented to the Board of Education for approval and signature. The item will be placed on Electronic School Board for the board agenda by Janet Brown. By following this process, the liability of entering into an agreement is placed with the district rather than an individual.

This area must be complete with full explanation of contract



MEMORANDUM

To: Mr. Chuck Perry

From: Ashley Bowser

Date: December 4, 2023

Re: E-Rate Central – E-Rate

SUBJECT

Accept and approve the NEW & RENEWAL agreements between Broken Arrow Public Schools and E-Rate bid awarded vendors for the 2024-2025 school year. Accept and approve the annual RENEWAL for the multi-year Firewall agreement between Broken Arrow Public Schools and Peak Methods. Total cost to the District \$821,078.40 and will be paid with Bond and General funds less the E-Rate Discount. A. Bowser

ENCLOSURE/ATTACHMENTS

E-Rate Agreements Bid Summary Renewal Agreement

SUMMARY

E-Rate requires the annual re-bid of all vendors wanting to participate int the program, including existing services. Accepted bid summaries and authorization is required by E-Rate after the bid closing date. All services listed are awarded bid service contracts and one annual renewal contract to Peak Methods original multi-year contract. The total dollar amount for each service will be discounted by a rate determined when the final certified package and award has been determined in April, 2024.

The following vendors will be submitted upon approval by the Board of Education:

Category Two Items:

High Point (New Contract): BMIC (Basic Maintenance of Internal Connections): \$131,549.00 High Point (New Contract): MIBS (Managed Internal Broadband Services): \$75,900.00 High Point (New Contract): Network – Internal Connections (minus cabling): \$417,055.00

Linear Communications (New Contract): Cabling: \$25,500.00 Peak Methods (Renewal Contract): Firewall: \$171,074.40

FUNDING

Bond, E-Rate, and General Funds

RECOMMENDATION

Approve



SOLUTION PROPOSAL Erate 2024

Quote #: 130992

Version: 3

Delivery Date: 11/20/2023 Expiration Date: 12/29/2023

Prepared for:

Broken Arrow Public Schools

Attn: Ali Shehada 701 South Main St. Broken Arrow, OK 74012

Prepared by:

High Point Networks, LLC

Greg McKillip Direct/Mobile/Fax: 918-527-8264 greg.mckillip@highpointnetworks.com









Quote Information:

Quote #: 130992

Version: 3

Delivery Date: 11/20/2023 Expiration Date: 12/29/2023

Summary

High Point Networks is happy to be providing Broken Arrow schools a proposal for E-Rate. Our system details are defined below and included in the documents attached to this proposal. If there are any questions or concerns please let us know.

Greg McKillip and Curtis Brabham are located in OK as your Sales Team and have over 30 years of combined Extreme Networks experience. Curtis was previously a CTO for a Higher Ed utilizing Extreme Products. Greg was the Extreme Networks Systems Engineer and Sales Rep for the State of OK. We look forward to Partnering with you on this project and becoming part of your extended team.

Thanks

Greg and Curtis

High Point Networks

SPIN 143032077

Total Project \$652,504.00 Eligible Erate: 607179.97 Ineligible:45325.03

Broken Arrow Public Schools Installation SOW

HPN Responsibilities:

Discovery

Dedicated project management

Install latest firmware on new switches
Configuration migration for new switches
Physical install of new core switches
IP routes and protocols as needed
Bootp/DHCP relay
Link Aggregation Groups
Access Control Lists
LLDP configuration
Configure and enable SNMPv3 / disable SNMPv1 and SNMPv2
Installation Support
UPS install in Rack= Power source input plug/type provided by customer

Physical installation of wireless access points- Remove old AP and replace with new Adoption and configuration of wireless access points- up to 3 SSID's

Verification Troubleshooting Day 1 Support









Quote Information:

Quote #: 130992

Version: 3

Delivery Date: 11/20/2023 Expiration Date: 12/29/2023

Client Responsibilities:

Register a support account ahead of time

Provide credentials for a domain account, wireless controller(s), network switches, and/or other systems that may be required to complete the project

Provide the following information:

Internal DNS Server IPs

Internal NTP server IPs and hostnames

Provide remote access with HPN Remote software manager and/or VPN for after installation troubleshooting

If available, provide a blueprint-style map of existing installation showing locations for existing switches

Any documentation that would aid in the configuration of the new switches. This could include, but is not limited to:

Port VLAN information

VLAN names and tags

SSID verification

Location of AP hanging and placement indoor and outdoor

UPS to site where install will occur

SNMP configuration details so SNMPv3 can be installed

Identify any VLAN, IP subnet, or other network changes that should be made at time of installation

Grounding for Racks in the IDF/MDF closet

Exclusions:

Anything not explicitly mentioned in this proposal

Equipment Covered Solution for MIBS

- Networking equipment (Extreme Switches)
- Wireless equipment (Extreme Controllers)
- · MIBS applies to part numbers provided in RFP
- Application (Extreme XMC) We will utilize your existing XMC/SE for the management tool

Items covered

- · Firmware management and upgrades
- Configuration changes/adds to existing equipment
- Configuration backups
- Reporting
- · Bandwidth utilization
- · Historic metrics
- · Customization notifications
- · Phone, Onsite, remote and email support

Not covered

· New Project services









Quote Information:

Quote #: 130992

Version: 3

Delivery Date: 11/20/2023 Expiration Date: 12/29/2023

Prepared by: Prepared for:

High Point Networks, LLC **Broken Arrow Public Schools** Greg McKillip Attn: Ali Shehada Direct: 918-527-8264 701 South Main St. greg.mckillip@highpointnetworks.com Broken Arrow, OK 74012



SPIN #143032077

Hardware

Qty	Item	Description	Price	Ext. Price
		New Section		
Centenr	nial			
20	5520-48W	ExtremeSwitching 5520 48 10/100/1000BASET FDX/HDX 802.3bt 90W PoE 2 stacking/QSFP28 1 unpopulated VIM slot MACsec capable includes 3 fan modules 2 unpopulated modular PSU slots.	\$4,200.00	\$84,000.00
20	97304-5520-48W	EW EDU NBD Part Only	\$178.00	\$3,560.00
20	97000-5520-48W	EW Software & TAC - 5520-48W This Term: 365 Days	\$400.00	\$8,000.00
20	XN-ACPWR- 1100W-FB	1100 Watt AC PoE Power Supply Module - Front to Back airflow	\$630.00	\$12,600.00
20	5520-VIM-4X	5520 Versatile Interface Module with four 10GbE SFP+ ports supported on ExtremeSwitching 5520	\$575.00	\$11,500.00
20	40G-DACP- QSFP3M	40G Passive DAC QSFP+ 3m MSA P/N EQPC40PC030C0100.	\$225.00	\$4,500.00
20	10301-COMP	10GBASE-SR SFP+ Extreme Compatible	\$75.00	\$1,500.00
10	Misc	Miscellaneous- Fiber Jumper 3M	\$21.00	\$210.00
Country	Lane Intermediate			
20	5520-48W	ExtremeSwitching 5520 48 10/100/1000BASET FDX/HDX 802.3bt 90W	\$4,200.00	\$84,000.00
		PoE 2 stacking/QSFP28 1 unpopulated VIM slot MACsec capable includes 3 fan modules 2 unpopulated modular PSU slots.		
20	97000-5520-48W	EW Software & TAC - 5520-48W This Term: 365 Days	\$400.00	\$8,000.00







Quote Information:

Quote #: 130992

Version: 3

Delivery Date: 11/20/2023 Expiration Date: 12/29/2023

Hardware

Qty	Item	Description	Price	Ext. Price
20	97304-5520-48W	EW EDU NBD Part Only	\$178.00	\$3,560.00
20	XN-ACPWR- 1100W-FB	1100 Watt AC PoE Power Supply Module - Front to Back airflow	\$630.00	\$12,600.00
20	5520-VIM-4X	5520 Versatile Interface Module with four 10GbE SFP+ ports supported on ExtremeSwitching 5520	\$575.00	\$11,500.00
20	40G-DACP- QSFP3M	40G Passive DAC QSFP+ 3m MSA P/N EQPC40PC030C0100.	\$225.00	\$4,500.00
20	Misc	Miscellaneous- Flber Jumper 3M	\$21.00	\$420.00
10	10301-COMP	10GBASE-SR SFP+ Extreme Compatible	\$75.00	\$750.00
Country	Lane Primary			
15	5520-48W	ExtremeSwitching 5520 48 10/100/1000BASET FDX/HDX 802.3bt 90W PoE 2 stacking/QSFP28 1 unpopulated VIM slot MACsec capable includes 3 fan modules 2 unpopulated modular PSU slots.	\$4,200.00	\$63,000.00
15	XN-ACPWR- 1100W-FB	1100 Watt AC PoE Power Supply Module - Front to Back airflow	\$630.00	\$9,450.00
15	97000-5520-48W	EW Software & TAC - 5520-48W This Term: 365 Days	\$400.00	\$6,000.00
15	97304-5520-48W	EW EDU NBD Part Only	\$178.00	\$2,670.00
15	5520-VIM-4X	5520 Versatile Interface Module with four 10GbE SFP+ ports supported on ExtremeSwitching 5520	\$575.00	\$8,625.00
15	40G-DACP- QSFP3M	40G Passive DAC QSFP+ 3m MSA P/N EQPC40PC030C0100.	\$225.00	\$3,375.00
8	10301-COMP	10GBASE-SR SFP+ Extreme Compatible	\$75.00	\$600.00
10	Misc	Miscellaneous- Fiber Jumper 3M	\$21.00	\$210.00
District				
17	40G-DACP- QSFP3M	40G Passive DAC QSFP+ 3m MSA P/N EQPC40PC030C0100.	\$225.00	\$3,825.00
30	5P1500RC	EATON 5P 1500 VA SHORT RACK 2U	\$690.00	\$20,700.00
30	AP4000-WW	Indoor Tri Radio Wi-Fi 6E AP 2.4 GHz 5 GHz 6 GHz & Multirate Port. Integrated Light Power Sensors BLE/Zigbee AI/ML Green Mode INT Antennas T-Bar Incl Mt (AH-ACC-BKT-AX-TB) Domain: World SKU	\$430.00	\$12,900.00







Quote Information:

Quote #: 130992

Version: 3

Delivery Date: 11/20/2023 Expiration Date: 12/29/2023

Hardware

Qty	Item	Description	Price	Ext. Price
		Section Subtotal		\$382,555.00
			Subtotal:	\$382,555.00

Installation

Ext. Price	Price	Description	Item	Qty
\$34,500.00	\$34,500.00	High Point Networks Professional Services defined in the pdf online or above in this document	PROSERVE- PKG	1
	\$34,500.00			1

Subtotal: \$34,500.00

\$75,900.00

BMIC

Qty	Item	Description	Price	Ext. Price
		Maint for products listed in XLS attached to this quote		
96013 .7	R-970XX- COTERM	ExtremeWorks Maintenance Contract, Co-Termed Coverage	\$1.00	\$96,013.70
35535 .3	R-973XX- COTERM	Not Eligible- ERATE ExtremeWorks Maintenance Contract, Co-Termed Coverage	\$1.00	\$35,535.30
			Subtotal:	\$131,549.00

MIBS

Qty	Item	Description	Price	Ext. Price
1	BLOCK-T4	High Point Networks Professional Services MIBS	\$75,900.00	\$75,900.00

Quote Summary

Description	Amount
Hardware	\$382,555.00
Installation	\$34,500.00
BMIC	\$131,549.00





Subtotal:



Quote Information:

Quote #: 130992

Version: 3

Delivery Date: 11/20/2023 Expiration Date: 12/29/2023

Quote Summary

Description		Amount
MIBS		\$75,900.00
	Total:	\$624,504.00
For questions related to your quotation, please contact us using the information above. Acceptance of the quote online is considered may not be listed on the quote. Prices quoted are valid for 30 days from Quotation Date. Limitation of Liability for Consequential Date consequential, exemplary, or punitive damages of any kind or nature. Orders will be invoiced when shipped. Orders may be partially will be invoiced in the same method. Professional services may be progress billed over the term of the project. All licensing and sub all orders are due in 30 days subject to credit approval. Finance charges will be charged at the rate of 1.5% per month if not paid by reserve the right to suspend or terminate your service without further notice. Credit card usage as a form of payment may be accepted in the above quote are not included in the total pricing at the bottom of the quote. This offer to sell the listed products is subjectives are subject to change without notice. Please consult your Account Representative prior to placing an order for timely, updated or omission. Note: Once product is ordered and shipped there is NO right of return and may be subject to a restocking fee. Orders can be subject cannot be returned if next generation product has been released.	mages. High Point Networks, LCC shail not be lable to be yi invoiced as items ship and thus there may be multiple in scription orders will be invoiced immediately upon custom it he due date. If payment is not received within 45 days of ted on a pre-approval basis and may be subject to a conve sect to product availability and High Point Networks standard d pricing. High Point Networks reserves the right to adjust.	voices per order. "Projects" er approval. Payment for the invoice date, we enience fee. "Optional" d terms and conditions and pricing based on any error
Signature	Date	





November 16, 2023

High Point Networks 8211 East Regal Place, Suite 100 Tulsa, OK 74133

TO: Mr. Greg McKillip

Thank you for your response to FORM 470 # 240000470. This letter will confirm Broken Arrow Public School's decision to purchase a maximum amount of \$624,504.00 for internal connections, basic maintenance, and managed internal broadband services during E-rate Fund Year 2024 as specified in the attached specification and price quotation.

It is the intent of the district to purchase these items between April 1, 2024 and September 30, 2025; however, the agreement expiration date for non-recurring services may be automatically extended to align with SLD authorized extensions due to late funding, changes in products, services approved after March 1, 2025, and/or for unforeseen delays with the district.

If the Schools and Libraries Division ("SLD"), Administrator of the Universal Services Support Mechanism, or its successor, should fail to approve all or any part of the services and products covered by this contract, Broken Arrow Public Schools shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed for discount pricing.

If, after approval of discount funding by SLD or its successor, Broken Arrow Public School's governing board should fail to approve all of or any part of the services and products covered by this contract, Broken Arrow Public Schools shall have the right, at its option, to cancel this contract as to that part of the services and products disallowed by the governing board.

It is understood substitutions may be ordered if agreed to in advance by both parties and that the district is not obligated to purchase all makes, models, or quantities listed on the quote. Orders are not approved until a Purchase Order has been issued.

To accept these terms and conditions, please sign below and return by electronic communication to agbowser@baschools.org and asheheda@baschools.org.

We look forward to working with High Point Networks in the coming Fund Year.

Sincernh

Ashley & Bowser, M.Ed. Chief Technology Officer

Vendor Agreement:

By: Andr 7 M

Date: 11/20/2023

CONTRACT FOR E-RATE PRODUCTS AND/OR SERVICES FY2024-25

APPLICANT	Broken Arrow Public Schools	PROVIDER	High Point Networks
Contact Name	Ali Shehada	Contact Name	Greg McKillip
Contact Email	ashehada@baschools.org	Contact Email	Greg.McKillip@highpointnetworks.com
Address	701 S Main Street	Address	8211 E Regal PI Suite 100
City, ST, Zip	Broken Arrow, OK	City, ST, Zip	Tulsa, OK 74133
USAC BEN	140044	USAC SPIN	#143032077
FCC Form 470#	240000470	Eligible Bid Amount	579,178.97
E-Rate RFP#	BAPS24C2	Ineligible Bid Amount \$	\$45,325.03
Number of a	annual renewals allowed for this agreement:	2	

SERVICES

The Provider agrees to provide to the Applicant the products and/or services as specified in the Provider's Bid and incorporated with the Applicant's E-Rate RFP and FCC Form 470 as listed above.

RECITALS

Pursuant to the Schools and Libraries Universal Services Support Mechanism (E-Rate) contained in the Universal Service Provisions of the Telecommunications Act of 1996 [47 U.S.C. § 254. Telecommunications Act of 1996, Pub. L. No. 104-104, 110 Stat. 56 (1996) ("1996 Act")], Applicant advertised for certain products and services. Provider submitted a bid to provide same. In accordance with the requirements of the regulations implementing the Act, Applicant considered the bid and determined that it should be accepted. The parties are now ready to enter into a contract for the furnishing of such products and/or services and they set their agreement in writing as follows:

AGREEMENT

For and in consideration of the payment of the sums of money specified herein, together with other good and valuable consideration, Provider does hereby agree to furnish, and Applicant does hereby agree to accept and pay the discounted price for the products and/or services bid.

The term of this contract shall commence on or after July 1, 2024 and shall terminate on (a) June 30, 2025 for recurring services or (b) September 30, 2025 for non-recurring services. The contract expiration for non-recurring services shall be automatically extended to align with SLD authorized extensions due to late funding and changes in products and/or services approved on or after March 1st. This agreement may be extended annually and voluntarily by mutual written ratification up to the number of renewals listed above. The Applicant must issue a written notice to proceed to the Provider prior to commencement of service, delivery or installation. The Applicant is under no obligation to pay if the Provider commences work without the Applicant's written notice to proceed.

If the Schools and Libraries Division ("SLD"), Administrator of the Universal Services Support Mechanism, or its successor, should fail to approve all of or any part of the products and services covered by this contract, the Applicant shall have the right, at its option, to cancel this contract, as to that part of the products and services disallowed for discount pricing. If, after approval of discount funding by SLD or its successor, Applicant's governing board should fail to approve all of or any part of the products and services covered by this contract, the Applicant shall have the right, at its option, to cancel this contract as to that part of the products and services disallowed by the governing board. The total costs of the products and services shall not exceed the Bid Amount. In no circumstances shall Applicant be liable for an amount exceeding the Applicant's non-discount share unless Applicant's governing board specifically waives this provision in writing.

For Applicant:		For Provider:		
		Signed Greg McKillip	11/20/2023	Data
Applicant Signature	Date	Provider Signature		Date
Printed Name:		Printed Name: Greg McKillip		
Title:		Title: Account Manager		

November 16, 2023

Linear Communications Inc. 1813 West Detroit Street Broken Arrow, OK 74012

Thank you for your response to FORM 470 # 240000470. This letter will confirm Broken Arrow Public School's decision to purchase a maximum amount of \$25,500 for cabling during E-rate Fund Year 2024 as specified in the attached specification and price quotation.

It is the intent of the district to purchase these items between April 1, 2024 and September 30, 2025; however, the agreement expiration date for non-recurring services may be automatically extended to align with SLD authorized extensions due to late funding, changes in products, services approved after March 1, 2025, and/or for unforeseen delays with the district.

If the Schools and Libraries Division ("SLD"), Administrator of the Universal Services Support Mechanism, or its successor, should fail to approve all or any part of the services and products covered by this contract, Broken Arrow Public Schools shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed for discount pricing.

If, after approval of discount funding by SLD or its successor, Broken Arrow Public School's governing board should fall to approve all of or any part of the services and products covered by this contract, Broken Arrow Public Schools shall have the right, at its option, to cancel this contract as to that part of the services and products disallowed by the governing board.

It is understood substitutions may be ordered if agreed to in advance by both parties and that the district is not obligated to purchase all makes, models, or quantities listed on the quote. Orders are not approved until a Purchase Order has been lessed

To accept these terms and conditions, please sign below and return by electronic communication to agbowser@baschools.org and asheheda@baschools.org.

We look forward to working with Liner Communications in the coming Fund Year.

Sincerely

Athley G Bowser Chief Technology Officer

Vendor Agreement:

By: And Roger Agens

Brown, Janet L

From: Bowser, Ashley G

Sent: Monday, November 27, 2023 3:55 PM

To: Brown, Janet L

Cc: Shehada, Ali

Subject: RE: E-Rate Memo

Attachments: E-Rate 24-25 SY.pdf

Janet -

I wanted to send this to you – but it is incomplete. I still don't have the paperwork from Peak for the firewall and I still don't have the contract completed for Linear. I will send as soon as I get them. And if for some reason, I don't get them, then we will pull the item and take it in January.

I appreciate your help!



Ashley G Bowser, M.Ed. Chief Technology Officer 918.259.7445 | www.baschools.org

BROKEN ARROW PUBLIC SCHOOLS **Technology Department**

From: Brown, Janet L <jlbrown@baschools.org>
Sent: Monday, November 27, 2023 8:13 AM
To: Bowser, Ashley G <agbowser@baschools.org>
Cc: Shehada, Ali <ashehada@baschools.org>

Subject: RE: E-Rate Memo

No worries!

I got you!

JB

From: Bowser, Ashley G <agbowser@baschools.org>

Sent: Monday, November 27, 2023 8:08 AM **To:** Brown, Janet L < <u>ilbrown@baschools.org</u>> **Cc:** Shehada, Ali < <u>ashehada@baschools.org</u>>

Subject: E-Rate Memo

Janet -

I am working on an E-Rate memo for the next Board Meeting . . . it will look similar to this. I will have it to you by the end of the day, but I wanted you to know it was coming.

I just won't be able to complete it before Cabinet this morning.

November 28, 2023

Terry Siemens Peak Uptime 1516 S. Boston Avenue, Suite 211 Tulsa, OK 74119

REQUEST FOR RENEWAL

Peak Uptime was awarded the firewall services component of Broken Arrow School District's Form 470#/200002621, with an initial contract period of July 1, 2020 – June 30, 2021. Pursuant to the terms and conditions stipulated in the referenced bid, Broken Arrow School District would like to extend the contract for an additional year through June 30, 2025, as outlined in the original agreement. This is the fourth optional one-year renewal to be executed.

Please acknowledge below and return a signed copy of this Request for Renewal and a signed copy of the contract identifying terms and cost of the renewal as soon as possible to Ali Shehada of the Broken Arrow School District at ashehada@baschools.org.

Please let me know if you have any questions regarding this renewal. I can be reached at via email at email address.

Sincerely,

Ashley Bowser
Chief Technology Officer

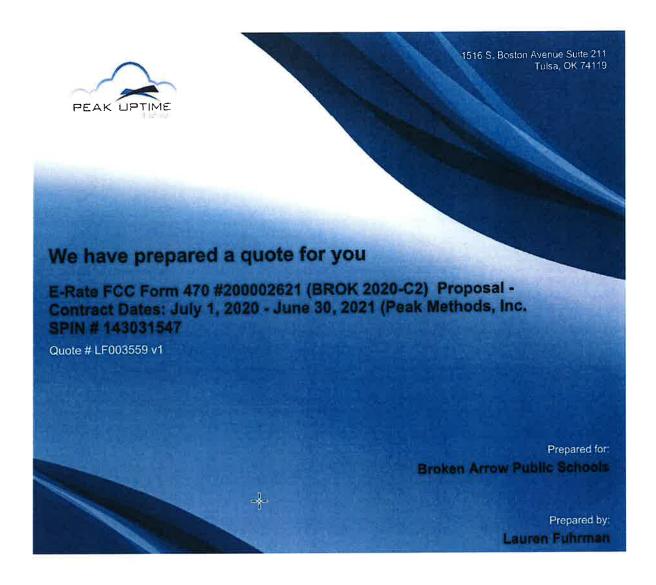
ACCEPTANCE OF RENEWAL
Broken Arrow School District
Acceptance of the above Request for Renewal is hereby acknowledged:

By:

Peak UpTime
Company Name

Gordon C. Martin
Printed Name and Title of Authorized Signer

Signed:
Signature of Authorized Signer
Date



Summary of Renewal Item from Original Quote - Year 5 of 5 Renewal (See Below for Pricing)

	enter_Option #1_30G_Lease Price		Ext. Price
P400104	60 Month Term - (2)Fortigate 3601_30G_Firewall - Yearly 71% E	12	\$120,674.40

Subtotal:				\$171,074.40
p400104	Managed Firewall - Yearly 50% Eligible	\$4,200.00	12	\$50,400.00
BAPS Data (Center_Option #1_30G_Lease	Price	Qty	Ext Price

Please Note: Original Quote in its entirety is attached, but the 24-25 E-Rate Application only awarded the Firewall to Peak.



We have prepared a quote for you

E-Rate FCC Form 470 #200002621 (BROK 2020-C2) Proposal - Contract Dates: July 1, 2020 - June 30, 2021 (Peak Methods, Inc. SPIN # 143031547

Quote # LF003559 v1

Prepared for: Broken Arrow Public Schools

> Prepared by: Lauren Fuhrman



Oneta Ridge MS		Price	Qty	Ext. Price
16535	X440-G2-48p-10GE4	\$2,846.43	8	\$22,771.44
10099	Extreme Networks Standard Power Cord - 120 V AC / 13 A - 1	\$13.22	8	\$105.76
97000-16535	EW TAC & OS 16535	\$175.00	8	\$1,400.00
97304-16535	EW Edu NBD PartOnly-16535 not eligible	\$98.00	8	\$784.00
16542	Dual 10GbE Upgrade License	\$342.00	7	\$2,394.00
10304	1m SFP+ Stacking Cable	\$67.49	7	\$472.43
EXT-10301-HN	Hummingbird Networks - 10GBASE-SR SFP	\$62.40	12	\$748.80
		S	ubtotal:	\$28,676.43

Seguoyah MS		Price	Qty	Ext. Price
16535	X440-G2-48p-10GE4	\$2,846.43	12	\$34,157.16
10099	Extreme Networks Standard Power Cord - 120 V AC / 13 A - 1	\$13.22	12	\$158.64
97000-16535	EW TAC & OS 16535	\$175.00	12	\$2,100.00
97304-16535	EW Edu NBD PartOnly-16535 not eligible	\$98.00	12	\$1,176.00
16542	Dual 10GbE Upgrade License	\$342.00	2	\$684.00
10304	1m SFP+ Stacking Cable	\$67.49	10	\$674.90
 EXT-10301-HN	Hummingbird Networks - 10GBASE-SR SFP	\$62.40	4	\$249.60
		S	ubtotal:	\$39,200.30

Oliver MS		Price	Qty	Ext. Price
16535	X440-G2-48p-10GE4	\$2,846.43	10	\$28,464.30
97000-16535	EW TAC & OS 16535	\$175.00	10	\$1,750.00
97304-16535	EW Edu NBD PartOnly-16535 not eligible	\$98.00	10	\$980.00
16542	Dual 10GbE Upgrade License	\$342.00	2	\$684.00
10304	1m SFP+ Stacking Cable	\$67.49	10	\$674.90
EXT-10301-HN	Hummingbird Networks - 10GBASE-SR SFP	\$62.40	4	\$249.60
		S	ubtotal:	\$32,802.80

Quote#LF003559 v1 Page: 2 of 9



Earnest Childer	s MS	Price	Qty	Ext. Price
16535	X440-G2-48p-10GE4	\$2,846.43	4	\$11,385.72
97000-16535	EW TAC & OS 16535	\$175.00	4	\$700.00
97304-16535	EW Edu NBD PartOnly-16535 not eligible	\$98.00	4	\$392.00
16542	Dual 10GbE Upgrade License	\$342.00	2	\$684.00
10304	1m SFP+ Stacking Cable	\$67.49	10	\$674.90
EXT-10301-HN	Hummingbird Networks - 10GBASE-SR SFP	\$62.40	4	\$249.60
		S	ubtotal:	\$14,086.22

Freshman Acad	emy	Price	Qty	Ext. Price
16535	X440-G2-48p-10GE4	\$2,846.43	4	\$11,385.72
10099	Extreme Networks Standard Power Cord - 120 V AC / 13 A - 1	\$13.22	4	\$52.88
97000-16535	EW TAC & OS 16535	\$175.00	4	\$700.00
97304-16535	EW Edu NBD PartOnly-16535 not eligible	\$98.00	4	\$392.00
16713	Summit X460-G2 VIM-2ss	\$319.66	6	\$1,917.96
97000-16713	EW TAC & OS 16713	\$27.00	6	\$162.00
97304-16713	EW Edu NBD PartOnly-16713 not eligible	\$16.00	6	\$96.00
16542	Dual 10GbE Upgrade License	\$342.00	4	\$1,368.00
10304	1m SFP+ Stacking Cable	\$67.49	4	\$269.96
EXT-10301-HN	Hummingbird Networks - 10GBASE-SR SFP	\$62.40	20	\$1,248.00
		S	ubtotal:	\$17,592.52

Broken Arrow I	ds - Landau de la	Price	Qty	Ext. Price
16535	X440-G2-48p-10GE4	\$2,846.43	18	\$51,235.74
97000-16535	EW TAC & OS 16535	\$175.00	18	\$3,150.00
97304-16535	EW Edu NBD PartOnly-16535 not eligible	\$98.00	18	\$1,764.00
16704	X460-G2-48p-10GE4-Base	\$4,709.80	3	\$14,129.40
97000-16704	EW TAC & OS 16704	\$288.00	3	\$864.00
97304-16704	EW Edu NBD PartOnly-16704 not eligible	\$165.00	3	\$495.00

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Broken Arrow H		Price	Qty	Ext. Price
10945	Summit Fan module FB	\$158.69	3	\$476.07
10951	Summit 715W PoE AC PSU FB	\$480.62	3	\$1,441.86
16713	Summit X460-G2 VIM-2ss	\$319.66	3	\$958.98
97000-16713	EW TAC & OS 16713	\$27.00	3	\$81.00
97304-16713	EW Edu NBD PartOnly-16713 not eligible	\$16.00	3	\$48.00
18104	V400-48p-10GE4	\$3,108.25	12	\$37,299.00
97000-18104	EW TAC & OS 18104	\$200.00	12	\$2,400.00
97304-18104	EW Edu NBD PartOnly 18104 not eligible	\$120.00	12	\$1,440.00
10099	PWR CORD,15A,USA,NEMA5-15,C15	\$13.22	12	\$158.64
16179	X450-G2-48p-10GE4-Base	\$3,834.92	3	\$11,504.76
97000-16179	EW TAC & OS 16179	\$252.00	3	\$756.00
97304-16179	EW Edu NBD PartOnly 16179 not eligible	\$145.00	3	\$435.00
16542	Dual 10GbE Upgrade License	\$342.00	15	\$5,130.00
10311	0.5m QSFP+ Passive Copper Cable	\$134.52	2	\$269.04
10304	1m SFP+ Stacking Cable	\$67.49	25	\$1,687.25
EXT-10301-HN	Hummingbird Networks - 10GBASE-SR SFP	\$62.40	75	\$4,680.00
		S	ubtotal:	\$140,403.74

New ES #16		Price	Qty	Ext. Price
16790	X590-24x-1q-2c Base System	\$12,065.00	1	\$12,065.00
97000-16790	EW TAC & OS 16790	\$568.00	1	\$568.00
97304-16790	EW Edu NBD PartOnly 16790 not eligible	\$334.00	1	\$334.00
17115	FAN ASSY,1x2,29.2CFM,12,FB	\$295.00	1	\$295.00
10960	PSU,55Wx40.2Tx322Lmm,770W,AC,FB	\$701.00	1	\$701.00
10061	Pwr Cord,10A,NEMA 5-15P,C13	\$18.00	1	\$18.00
18104	V400-48p-10GE4	\$3,108.25	8	\$24,866.00
97000-18104	EW TAC & OS 18104	\$200.00	8	\$1,600.00

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New ES #16		Price	Qty	Ext. Price
97304-18104	EW Edu NBD PartOnly 18104 not eligible	\$120.00	8	\$960.00
10099	PWR CORD,15A,USA,NEMA5-15,C15	\$13.22	8	\$105.76
10304	1m SFP+ Stacking Cable	\$67.49	10	\$674.90
EXT-10301-HN	Hummingbird Networks - 10GBASE-SR SFP	\$62.40	10	\$624.00
31012	Extreme Networks AP3935i IEEE 802.11ac 2.53 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 2 x Network (RJ-45) - Ethernet, Fast Ethernet, Gigabit Ethernet - Ceiling Mountable, Wall Mountable	\$606.48	60	\$36,388.80
	Extreme Networks ExtremeWireless AP3935i Indoor Access Point - wireless access point - wireless acc			
WS-APCAP-25	WLAN CTRL CAPACITY UPGRD FOR C5210 - Qty 25 licenses	\$1,388.48	3	\$4,165.44
97003-S20258	Extreme Networks ExtremeWorks Software and TAC - 1 Year - Service - 24 x 7 - Technical - Electronic Service	\$227.00	3	\$681.00
	Software support for 25 AP Capacity Upgrade—'TAC: 24x7x365, e-Support: 24x7x365			
		S	ubtotal:	\$84,046.90

BAPS Education	n Service Center	Price	Qty	Ext. Price
31012	Extreme Networks AP3935I IEEE 802.11ac 2.53 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 2 x Network (RJ-45) - Ethernet, Fast Ethernet, Gigabit Ethernet - Ceiling Mountable, Wall Mountable	\$606.48	7	\$4,245.36
	Extreme Networks ExtremeWireless AP3935i Indoor Access Point - wireless access point - wireless acc			
WS-APCAP-25	WLAN CTRL CAPACITY UPGRD FOR C5210 - Qty 25 licenses	\$1,388.48	1	\$1,388.48
97003-S20258	Extreme Networks ExtremeWorks Software and TAC - 1 Year - Service - 24 x 7 - Technical - Electronic Service	\$227.00	1	\$227.00
	Software support for 25 AP Capacity Upgrade-TAC: 24x7x365, e-Support: 24x7x365			
		S	ubtotal:	\$5,860.84

Kirkland Ac	ctivities Complex	Price	Qty	Ext. Price
31018	Extreme Networks AP3965e IEEE 802.11ac 2.53 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 2 x Network (RJ-45) - Ethernet, Fast Ethernet, Gigabit Ethernet - Wall Mountable	\$1,595.43	2	\$3,190.86

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Kirkland Activ	rities Complex	Price	Qty	Ext. Price
30515	Extreme Networks WS-MB-WALLEXT01 Mounting Bracket for Antenna	\$66.58	2	\$133.16
30514	Extreme Networks WS-MBO-ART01 Mounting Bracket for Wireless Access Point	\$111.26	2	\$222.52
WS-CAB- L400C06N	6 ft, LMR400 cable with a standard N-type plug and standard N-type jack connectors	\$55.18	2	\$110.36
30718	Extreme Networks WS-AO-5Q11025N Antenna - 5.15 GHz, 2.40 GHz to 5.88 GHz, 2.50 GHz - 10 dBi - Wireless Access Point, OutdoorPanel - N-Type Connector	\$1,618.34	2	\$3,236.68
		S	ubtotal:	\$6,893.58

District - Insta	allation and Configuration	Price	Qty	Ext. Price
P400104	Professional Services - Installation and Configuration of Switches	\$343.15	92	\$31,569.80
P400104	Professional Services - Installation of Wireless Access Points - Indoor	\$42.00	60	\$2,520.00
p400104	Professional Services - Installation and Configuration of Firewalls	\$2,100.00	2	\$4,200.00
		S	ubtotal:	\$38,289.80

District - Bas	sic Maintenance	Price	Qty	Ext. Price
P400104	Basic Maintenance of Internal Connections - New Equipment	\$45,150.00	1	\$45,150.00
P400104	Basic Maintenance of Internal Connections - Existing Equipment	\$55,924.18	1	\$55,924.18
		S	ubtotal:	\$101,074.18

		Sub	ototal:	\$137,312.18
p400104	MIBS - New Equipment - Yearly	\$3,250.50	12	\$39,006.00
p400104	MIBS - Existing Equipment - Yearly	\$8,192.19	12	\$98,306.18
District - MIBS	The state of the s	Price	Qty	Ext. Price

BAPS Data Center_Option #1_30G_Lease	Price	Qty	Ext. Price
P400104 60 Month Term - (2)Fortigate 3601_30G_Firewall - Yearly 7	1% E igible\$10,056.20	12	\$120,674.40

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BAPS Data	Center_Option #1_30G_Lease	Price	Qty	Ext. Price
p400104	Managed Firewall - Yearly 50% Eligible	\$4,200.00	12	\$50,400.00
E18 "- 1 - 1 -		Su	btotal:	\$171,074.40

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E-Rate FCC Form 470 #200002621 (BROK 2020-C2) Proposal - Contract Dates: July 1, 2020 - June 30, 2021 (Peak Methods, Inc. SPIN # 143031547



Prepared by:

Peak UpTime
Lauren Fuhrman
6154264867
Fax 918-585-5615
lauren.fuhrman@peakuptime.com

Sold To:

Broken Arrow Public Schools

701 S. Main St. Broken Arrow, OK 74012 Ashley Bowser (918) 259-7445 abowser@baschools.org Quote Information:

Quote #: LF003559

Version: 1

Delivery Date: 03/06/2020 Expiration Date: 03/31/2020

Quote Summary

Description	10 () V () ()	Amount
Oneta Ridge MS		\$28,676.43
Sequoyah MS		\$39,200.30
Oliver MS	1	\$32,802.80
Earnest Childers MS		\$14,086.22
		\$17,592.52
Freshman Academy	1	\$140,403.74
Broken Arrow HS	1	\$84,046.90
New ES #16	1	\$5,860.84
BAPS Education Service Center		\$6,893.58
Kirkland Activities Complex		\$38,289.80
District - Installation and Configuration	1	\$101,074.18
District - Basic Maintenance		\$137,312.18
District - MIBS		\$171,074.40
BAPS Data Center_Option #1_30G_Lease		\$817,313.89
	Total:	\$617,515.05

Please Note: This is not an Invoice.

Proposal valid for 30 days. Shipping and taxes not included unless specified. Prices and availability subject to change. Invoice date based on date of shipment and not on date of installation. All product returns must meet Peak Methods return policies in order to issue a Returns Authorization. A MINIMUM 15% RESTOCKING FEE MAY APPLY, provided Peak Methods has return rights with its manufacturers or suppliers. Peak Methods only accepts the return of products within THIRTY (30) DAYS from the date of Peak Methods invoice. Peak UpTime makes no other warranties with respect to the services or the deliverables other than those stated in this agreement or any other properly executed work order, expressed or implied, or arising by operation of the law or the course of performance, custom, usage, in the trade or profession, including without limitation the implied warranties of merchantability and fitness for a particular purpose.

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Peak UpTime

Broken Arrow Public Schools

Signature:	
Name:	Lauren Fuhrman

Title: Director of SLED and Client Services

Date: 03/06/2020

Signature:

Name: Steve AM

Date: 3.9.2020