

**BROKEN ARROW PUBLIC SCHOOLS**  
*Educating Today*  *Leading Tomorrow*

Contract Committee Review Request  
**MUST BE COMPLETED IN FULL**

Date: 9/30/21

Contract/Agreement Vendor: **Digi Security Systems**  
 Name of Vendor & Contact Person  
**Jeremyg@digiss.com**  
 Vendor Email Address

**Digi will provide Avigilon servers to replace existing outdated NEUO servers at multiple school sites across the district. The school sites are listed on the quote.**

**Multiple school sites**  
 Reason/Audience to benefit

10/11/2021  
 BOE Date

\$405,130.32  
 Amount of agreement

Person Submitting Contract/Agreement for Review: Derek Blackburn

PLEASE SEND THROUGH APPROPRIATE APPROVAL ROUTING BEFORE SENDING TO BOARD CLERK

Principal &/or Director or Administrator: 

Does this Contract/Agreement utilize technology? YES/NO  
 If yes, Technology Admin: 

Leadership Team Member: 

Funding Source: 33/102 OCAS Coding  
Fund/Project OCAS Coding

- Consent Item: Accept and approve the NEW/RENEWAL agreement between Broken Arrow Public Schools and the vendor listed above. (ie. New fiscal year &/or Renewal services)
- Action Item: Discussion, motion and vote on motion to approve or disapprove the NEW agreement between Broken Arrow Public Schools and the vendor listed above. (ie. Purchase over \$50,000 &/or new service)

*The Contract/Agreement should be received at least 2 weeks prior to a Board Meeting to ensure placement on the Agenda. The Contract Committee meets most Tuesdays at 8:00a.m. All Contracts/Agreements, regardless the amount, must be first approved by the Contract Committee and then presented to the Board of Education for approval and signature. The item will be placed on Electronic School Board for the board agenda by Janet Brown. By following this process, the liability of entering into an agreement is placed with the district rather than an individual.*



**DIGI**  
SECURITY SYSTEMS

We have prepared a quote for you

**Broken Arrow PS- District Avigilon  
Conversion Completion w/NVR4X Servers-  
State Contract SW1048D**

Quote # 006088  
Version 1

Prepared for:

**Broken Arrow Public Schools**

Corbin Stewart  
cstewart@baschools.org

11333 East 51st Place  
Tulsa, OK 74146  
www.digiss.com  
(918) 824-2520



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SECURITY SYSTEMS

Friday, September 24, 2021

Broken Arrow Public Schools  
Corbin Stewart  
701 S. Main St.  
Broken Arrow, OK 74012  
cstewart@baschools.org

Dear Corbin ,

Please see below quote in regards to the Broken Arrow Public Schools District-Wide Avigilon Surveillance conversion completion.

The following quote was priced off the information provided by the customer.

Please note: The 12TB servers are no longer available and have been discontinued. 16TB servers have been priced in their place where 12TB were specified.

The Avigilon servers quoted below are the latest Avigilon NVR4X Standard servers. These servers come with a 5 year warranty and built in analytics kits.

Avigilon ACC7 Enterprise license and Avigilon ACC5 or 6 to ACC7 Enterprise upgrade licenses were also quoted per customer's recommendations.

This is a box sale only with no labor or installation included. If Digi's assistance is needed, labor can be added to the quote or customer can utilize Digi's State Contracted service rates on an as needed basis.

Jeremy Gibson  
Sales  
Digi Security Systems - Tulsa



Aspen Creek Elem.

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-16TB-NA <b>NVR4X Standard 16TB 2U Rack Mnt, Windows 10, NA</b>	\$13,388.00	\$4,685.80	\$8,702.20	1	\$8,702.20
ACC7-ENT <b>AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera</b>	\$295.80	\$88.74	\$207.06	37	\$7,661.22

Subtotal: **\$16,363.42**

Aspen Creek ECC

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-16TB-NA <b>NVR4X Standard 16TB 2U Rack Mnt, Windows 10, NA</b>	\$13,388.00	\$4,685.80	\$8,702.20	1	\$8,702.20
ACC7-ENT <b>AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera</b>	\$295.80	\$88.74	\$207.06	29	\$6,004.74

Subtotal: **\$14,706.94**

Arrow Springs ECC

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-16TB-NA <b>NVR4X Standard 16TB 2U Rack Mnt, Windows 10, NA</b>	\$13,388.00	\$4,685.80	\$8,702.20	1	\$8,702.20
ACC7-ENT <b>AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera</b>	\$295.80	\$88.74	\$207.06	22	\$4,555.32

Subtotal: **\$13,257.52**

Broken Arrow Academy

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-32TB-NA <b>NVR4X Standard 32TB 2U Rack Mnt, Windows 10, NA</b>	\$16,749.00	\$5,024.70	\$11,724.30	1	\$11,724.30
ACC7-ENT-VER-UPG <b>AVIGILON Control Center v. 7.0 Enterprise - Upgrade License - 1 Camera</b>	\$30.60	\$9.18	\$21.42	48	\$1,028.16

Subtotal: **\$12,752.46**

High School

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
ACC7-ENT <b>AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera</b>	\$295.80	\$88.74	\$207.06	40	\$8,282.40
ACC7-ENT-VER-UPG <b>AVIGILON Control Center v. 7.0 Enterprise - Upgrade License - 1 Camera</b>	\$30.60	\$9.18	\$21.42	263	\$5,633.46

Subtotal: **\$13,915.86**

Country Lane Intermediate

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-16TB-NA <b>NVR4X Standard 16TB 2U Rack Mnt, Windows 10, NA</b>	\$13,388.00	\$4,685.80	\$8,702.20	1	\$8,702.20
ACC7-ENT <b>AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera</b>	\$295.80	\$88.74	\$207.06	31	\$6,418.86

Subtotal: **\$15,121.06**



Country Lane Primary

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-32TB-NA <b>NVR4X Standard 32TB 2U Rack Mnt, Windows 10, NA</b>	\$16,749.00	\$5,024.70	\$11,724.30	1	\$11,724.30
ACC7-ENT <b>AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera</b>	\$295.80	\$88.74	\$207.06	48	\$9,938.88

Subtotal: **\$21,663.18**

Centennial Middle School

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-32TB-NA <b>NVR4X Standard 32TB 2U Rack Mnt, Windows 10, NA</b>	\$16,749.00	\$5,024.70	\$11,724.30	1	\$11,724.30
ACC7-ENT <b>AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera</b>	\$295.80	\$88.74	\$207.06	47	\$9,731.82

Subtotal: **\$21,456.12**

Central on Main

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-16TB-NA <b>NVR4X Standard 16TB 2U Rack Mnt, Windows 10, NA</b>	\$13,388.00	\$4,685.80	\$8,702.20	1	\$8,702.20
ACC7-ENT-VER-UPG <b>AVIGILON Control Center v. 7.0 Enterprise - Upgrade License - 1 Camera</b>	\$30.60	\$9.18	\$21.42	12	\$257.04

Subtotal: **\$8,959.24**

Creekwood Elem.

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-32TB-NA NVR4X Standard 32TB 2U Rack Mnt, Windows 10, NA	\$16,749.00	\$5,024.70	\$11,724.30	1	\$11,724.30
ACC7-ENT AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera	\$295.80	\$88.74	\$207.06	40	\$8,282.40

Subtotal: **\$20,006.70**

Creekwood ECC

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-16TB-NA NVR4X Standard 16TB 2U Rack Mnt, Windows 10, NA	\$13,388.00	\$4,685.80	\$8,702.20	1	\$8,702.20
ACC7-ENT AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera	\$295.80	\$88.74	\$207.06	30	\$6,211.80

Subtotal: **\$14,914.00**

Ernest Childers Middle School

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-48TB-NA NVR4X STD 48TB 2U R-Mnt Win10 NA	\$23,919.00	\$7,175.70	\$16,743.30	1	\$16,743.30
ACC7-ENT AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera	\$295.80	\$88.74	\$207.06	52	\$10,767.12

Subtotal: **\$27,510.42**

ESC/PAC

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
ACC7- ENT- VER- UPG <b>AVIGILON Control Center v. 7.0 Enterprise - Upgrade License - 1 Camera</b>	\$30.60	\$9.18	\$21.42	16	\$342.72

Subtotal: **\$342.72**

Highland Park Elem.

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X- STD- 16TB- NA <b>NVR4X Standard 16TB 2U Rack Mnt, Windows 10, NA</b>	\$13,388.00	\$4,685.80	\$8,702.20	1	\$8,702.20
ACC7- ENT <b>AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera</b>	\$295.80	\$88.74	\$207.06	32	\$6,625.92

Subtotal: **\$15,328.12**

Liberty Elem.

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X- STD- 16TB- NA <b>NVR4X Standard 16TB 2U Rack Mnt, Windows 10, NA</b>	\$13,388.00	\$4,685.80	\$8,702.20	1	\$8,702.20
ACC7- ENT <b>AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera</b>	\$295.80	\$88.74	\$207.06	38	\$7,868.28

Subtotal: **\$16,570.48**



Leisure Park Elem.

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-32TB-NA NVR4X Standard 32TB 2U Rack Mnt, Windows 10, NA	\$16,749.00	\$5,024.70	\$11,724.30	1	\$11,724.30
ACC7-ENT AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera	\$295.80	\$88.74	\$207.06	44	\$9,110.64

Subtotal: **\$20,834.94**

Lynwood Elem.

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-16TB-NA NVR4X Standard 16TB 2U Rack Mnt, Windows 10, NA	\$13,388.00	\$4,685.80	\$8,702.20	1	\$8,702.20
ACC7-ENT AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera	\$295.80	\$88.74	\$207.06	31	\$6,418.86

Subtotal: **\$15,121.06**

Maintenance

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
ACC7-ENT-VER-UPG AVIGILON Control Center v. 7.0 Enterprise - Upgrade License - 1 Camera	\$30.60	\$9.18	\$21.42	40	\$856.80

Subtotal: **\$856.80**

Oakcrest Elem.

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-16TB-NA NVR4X Standard 16TB 2U Rack Mnt, Windows 10, NA	\$13,388.00	\$4,685.80	\$8,702.20	1	\$8,702.20
ACC7-ENT AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera	\$295.80	\$88.74	\$207.06	33	\$6,832.98

Subtotal: \$15,535.18

Oliver Middle School

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-48TB-NA NVR4X STD 48TB 2U R-Mnt Win10 NA	\$23,919.00	\$7,175.70	\$16,743.30	1	\$16,743.30
ACC7-ENT AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera	\$295.80	\$88.74	\$207.06	56	\$11,595.36

Subtotal: \$28,338.66

Park Lane ECC

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-16TB-NA NVR4X Standard 16TB 2U Rack Mnt, Windows 10, NA	\$13,388.00	\$4,685.80	\$8,702.20	1	\$8,702.20
ACC7-ENT AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera	\$295.80	\$88.74	\$207.06	20	\$4,141.20

Subtotal: \$12,843.40

Rhoades Elem.

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-32TB-NA NVR4X Standard 32TB 2U Rack Mnt, Windows 10, NA	\$16,749.00	\$5,024.70	\$11,724.30	1	\$11,724.30
ACC7-ENT AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera	\$295.80	\$88.74	\$207.06	42	\$8,696.52

Subtotal: \$20,420.82

Sequoyah Middle School

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
ACC7-ENT-VER-UPG AVIGILON Control Center v. 7.0 Enterprise - Upgrade License - 1 Camera	\$30.60	\$9.18	\$21.42	56	\$1,199.52

Subtotal: \$1,199.52

Spring Creek Elem.

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X-STD-32TB-NA NVR4X Standard 32TB 2U Rack Mnt, Windows 10, NA	\$16,749.00	\$5,024.70	\$11,724.30	1	\$11,724.30
ACC7-ENT AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera	\$295.80	\$88.74	\$207.06	41	\$8,489.46

Subtotal: \$20,213.76

Timber Ridge Elem.

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
ACC7- ENT- VER- UPG <b>AVIGILON Control Center v. 7.0 Enterprise - Upgrade License - 1 Camera</b>	\$30.60	\$9.18	\$21.42	70	\$1,499.40

Subtotal: **\$1,499.40**

Vanderver Elem.

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X- STD- 32TB- NA <b>NVR4X Standard 32TB 2U Rack Mnt, Windows 10, NA</b>	\$16,749.00	\$5,024.70	\$11,724.30	1	\$11,724.30
ACC7- ENT <b>AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera</b>	\$295.80	\$88.74	\$207.06	44	\$9,110.64

Subtotal: **\$20,834.94**

Wolfcreek Elem.

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X- STD- 32TB- NA <b>NVR4X Standard 32TB 2U Rack Mnt, Windows 10, NA</b>	\$16,749.00	\$5,024.70	\$11,724.30	1	\$11,724.30
ACC7- ENT <b>AVIGILON Control Center v. 7.0 Enterprise - License - 1 Camera</b>	\$295.80	\$88.74	\$207.06	40	\$8,282.40

Subtotal: **\$20,006.70**

11333 East 51st Place  
Tulsa, OK 74146  
www.digiss.com  
(918) 824-2520



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SECURITY SYSTEMS

Kirkland

Product Details	Suggested Price	Discount Amount	State Contract Price	Qty	Ext. Contract Price
NVR4X- <b>NVR4X Workstation 8TB; Windows</b> WKS- <b>10; NA</b> 8TB-NA	\$2,724.00	\$817.20	\$1,906.80	1	\$1,906.80
NVR4X- <b>2-Year Extended Warranty for NVR4X-</b> WKS- <b>WKS</b> WARR- EXTEN D-2YR	\$393.00	\$117.90	\$275.10	1	\$275.10

Subtotal: **\$2,181.90**

EOQ Discount Per JOSH

Product Details
<b>EOQ DISCOUNT (APPROVAL BY SEPT 30TH, 2021) PER JOSH HERRON</b>

Subtotal: **(\$10,000.00)**

11333 East 51st Place  
Tulsa, OK 74146  
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## Broken Arrow PS- District Avigilon Conversion Completion w/NVR4X Servers- State Contract SW1048D



Prepared by:  
**Digi Security Systems - Tulsa**  
Jeremy Gibson  
918-824-9006  
Jeremyg@digiss.com

Prepared for:  
**Broken Arrow Public Schools**  
701 S. Main St.  
Broken Arrow, OK 74012  
Corbin Stewart  
(918) 259-7456  
cstewart@baschools.org

Quote Information:  
**Quote #: 006088**  
Version: 1  
Delivery Date: 09/24/2021  
Expiration Date: 12/21/2021

### Quote Summary

Description	Amount
Aspen Creek Elem.	\$16,363.42
Aspen Creek ECC	\$14,706.94
Arrow Springs ECC	\$13,257.52
Broken Arrow Academy High School	\$12,752.46
Country Lane Intermediate	\$13,915.86
Country Lane Primary	\$15,121.06
Country Lane Primary	\$21,663.18
Centennial Middle School	\$21,456.12
Central on Main	\$8,959.24
Creekwood Elem.	\$20,006.70
Creekwood ECC	\$14,914.00
Ernest Childers Middle School	\$27,510.42
ESC/PAC	\$342.72
Highland Park Elem.	\$15,328.12
Liberty Elem.	\$16,570.48
Leisure Park Elem.	\$20,834.94
Lynwood Elem.	\$15,121.06
Maintenance	\$856.80
Oakcrest Elem.	\$15,535.18
Oliver Middle School	\$28,338.66
Park Lane ECC	\$12,843.40
Rhoades Elem.	\$20,420.82
Sequoyah Middle School	\$1,199.52
Spring Creek Elem.	\$20,213.76



## Quote Summary

Description	Amount
Timber Ridge Elem.	\$1,499.40
Vanderver Elem.	\$20,834.94
Wolfcreek Elem.	\$20,006.70
Kirkland	\$2,181.90
EOQ Discount Per JOSH	(\$10,000.00)

Subtotal: **\$402,755.32**


Shipping: **\$2,375.00**

Total: **\$405,130.32**

This quotation does not include applicable taxes unless specifically listed above. Acceptance of this quote or any purchase order generated as a result of this quote indicates acceptance of the Digi standard terms and conditions. The Digi standard terms and conditions can be found at [www.digiss.com](http://www.digiss.com) or a copy may be requested from your Digi representative. This proposal is valid for 30 days. Conduit, back boxes and hangers are excluded from this proposal unless specifically listed above. All 120v work is excluded from this proposal unless specifically listed. Any and all painting and patching is excluded. Asbestos work of any kind is excluded from this proposal. No cost for any required abatement is included in this proposal. Any cancellation or returns may be subject to a restocking fee and other charges, for which the Purchaser shall be responsible.

Digi Security Systems - Tulsa

Broken Arrow Public Schools

Signature:   
Name: Jeremy Gibson  
Title: Sales  
Date: 09/24/2021

Signature: \_\_\_\_\_  
Name: \_\_\_\_\_  
Date: \_\_\_\_\_