

B
 BROKEN ARROW PUBLIC SCHOOLS
Educating Today *Leading Tomorrow*

Contract Committee Review Request
 MUST BE COMPLETED IN FULL

Date: 3/25/24

Contract/Agreement Vendor: Renaissance Susie Beauchamp

Name of Vendor & Contact Person
 susie.beauchamp@renaissance.com
Vendor Email Address

Educlimber is a data dashboard solution for the district. STAR Phonics will assess phonics skills in our K-5th grades.

Describe Contract (Technology, program, consultant-prof Development, etc.)
 Please use Summary below to fully explain the contract purchase, any titles, and details for the Board of Education to review.

District & Site Admin and teachers

Reason/Audience to benefit
3/6/24 \$ 572,918.64
BOE Date Amount of agreement

Person Submitting Contract/Agreement for Review: Kristin Henness

PLEASE SEND THROUGH APPROPRIATE APPROVAL ROUTING BEFORE SENDING TO BOARD CLERK

Principal &/or Director or Administrator: *Kristin Henness*

Does this Contract/Agreement utilize technology? YES / NO
 If yes, Technology Admin: *[Signature]*

Cabinet Team Member: *Karen Dyer*

Funding Source: 37/102 1000-653-100-1050-000-all ECC and Elementary sites
Fund/Project OCAS Coding

Consent
 Action

Accept and Approve the NEW contract between Broken Arrow Public Schools and Renaissance for Educlimber and STAR Phonics. EduClimber is a data dashboard solution that will allow the district to see a student's data in one collective space in order to intervene in the best way possible for each student. STAR Phonics is an assessment solution that will assess phonics skills in our K-5th grades. A teacher will assess a student one-on-one (like they do now) and the assessment results will automatically input into the data dashboard instead of the teacher having to hand-key all of the data into an excel spreadsheet. This is a 4 year contract. The total cost to the district will be \$572,918.64 and paid for upfront using bond funds./ K. Henness

Summary This area must be complete with full explanation of contract

The Contract/Agreement should be received at least 2 weeks prior to a Board Meeting to ensure placement on the Agenda. The Contract Committee meets most Tuesdays at 8:00a.m. All Contracts/Agreements, regardless the amount, must be first approved by the Contract Committee and then presented to the Board of Education for approval and signature. The item will be placed on Electronic School Board for the board agenda by Janet Brown. By following this process, the liability of entering into an agreement is placed with the district rather than an individual.

Renaissance

Quote
3111385

2911 Peach Street, Wisconsin Rapids, WI 54494-1905
Phone: (800) 338-4204 | Fax: (877) 280-7642
Federal I.D. 39-1559474
www.renaissance.com

Broken Arrow Public Schools - 219265
701 S Main St
Broken Arrow, OK 74012-5528
Contact: Kristin Henness - (918) 259-5700
Email: khenness@baschools.org

Reference ID: 648860

Quote Summary	
School Count: 19	
Renaissance Products & Services Total	\$764,153.99
Applied Discounts	\$(191,235.35)
Shipping and Processing	\$0.00
Sales Tax	\$0.00
Grand Total	USD \$572,918.64

This quote includes: eduCLIMBER and Star Phonics.

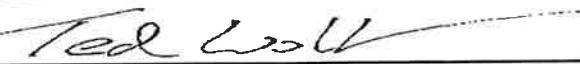
To receive applicable discounts, all orders included on this quote must be received at the same time.

By signing below, Customer:

- acknowledges that the Person signing this Quote is authorized to do so;
- agrees that this Quote, any other quotes issued to Customer during the Subscription Period and Customer and its Authorized Users access to and use of the Products and Services are subject to the Renaissance Terms of Service and License located at <https://doc.renlearn.com/KMNet/R62416.pdf> which are incorporated herein by reference;
- acknowledges receipt of the Notice of Renaissance's Practices Relating to Children's Online Privacy <https://docs.renaissance.com/R63870> directed to you as the school official responsible for authorizing the use of the Renaissance Products and Services in the educational context.

To accept this offer and place an order, please sign and return this Quote.
Renaissance will issue an invoice for this Quote on the earlier of (a) the date You specify below or (b) the day before Your Subscription Period starts (Invoice Date). If You require a purchase order, You agree to provide one to Renaissance at least 15 days before the Invoice Date. You also agree to pay the invoice within 30 days of the Invoice Date.

Please check here if your organization requires a purchase order prior to invoicing: []

Renaissance Learning, Inc.	Broken Arrow Public Schools - 219265
	By:
Name: Ted Wolf	Name:
Title: VP - Corporate Controller	Title:
Date: 3/27/2024	Date:
	Invoice Date:

Email: electronicorders@renaissance.com

If your billing address is different from the address at the top of this Quote, please add that billing address below.

Bill To:

If changes are necessary, or additional information is required, please contact your account executive Michael Ward at (715)424-3636, Thank You.

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All quotes and orders are subject to availability of merchandise. This Quote is valid for 60 days from the date under Renaissance's signature. Professional development expires one year from purchase date. Alterations to this quote will not be honored without Renaissance approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order.

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ('TPT'). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply. Starting July 1, 2021 New Mexico requires sellers to collect tax on the state and local rate. This varies depending on the city and county.

Students can become their most amazing selves – only when teachers truly shine. Renaissance amplifies teachers' effectiveness in the classroom – transforming data into actionable insights to improve learning outcomes. Remember, we're here to ensure your successful implementation. Please allow 30-90 days for installation and set-up.

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Quote Details					
Applications					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Quote Year 1					
Onboarding, eduCLIMBER Tier 2	04/01/2024 - 06/30/2028	1	\$3,250.00	\$(3,250.00)	\$0.00
eduCLIMBER, Software License	04/01/2024 - 06/30/2024	19,532	\$1.64	\$(32,032.48)	\$0.00
Star Phonics Student Subscription	04/01/2024 - 06/30/2024	9,353	\$0.77	\$(7,201.81)	\$0.00
eduCLIMBER, Software License	07/01/2024 - 06/30/2025	19,532	\$6.55	\$(24,919.07)	\$103,015.53
Star Phonics Student Subscription	07/01/2024 - 06/30/2025	9,353	\$3.07	\$(7,475.66)	\$21,238.05
Quote Year 1 Subtotal				\$(74,879.02)	\$124,253.58
Quote Year 2					
eduCLIMBER, Software License	07/01/2025 - 06/30/2026	19,532	\$6.81	\$(25,908.22)	\$107,104.70
Star Phonics Student Subscription	07/01/2025 - 06/30/2026	9,353	\$3.19	\$(7,769.58)	\$22,066.49
Quote Year 2 Subtotal				\$(33,677.80)	\$129,171.19
Quote Year 3					
eduCLIMBER, Software License	07/01/2026 - 06/30/2027	19,532	\$7.07	\$(26,897.37)	\$111,193.87
Star Phonics Student Subscription	07/01/2026 - 06/30/2027	9,353	\$3.32	\$(8,081.75)	\$22,970.21
Quote Year 3 Subtotal				\$(34,979.12)	\$134,164.08
Quote Year 4					
eduCLIMBER, Software License	07/01/2027 - 06/30/2028	19,532	\$7.34	\$(27,924.57)	\$115,440.31
Star Phonics Student Subscription	07/01/2027 - 06/30/2028	9,353	\$3.44	\$(8,375.65)	\$23,798.67
Quote Year 4 Subtotal				\$(36,300.22)	\$139,238.98
Applications Total				\$(179,836.16)	\$526,827.83

Professional Services					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Quote Year 1					
E-Learning Program Export, eduCLIMBER		1	\$5,000.00	\$(973.90)	\$4,026.10
System Management Workshop, eduCLIMBER		1	\$1,000.00	\$(194.78)	\$805.22
Advanced Professional Learning Package (10 Remote Hours)		2	\$5,500.00	\$(2,142.58)	\$8,857.42
Champions Academy Onsite Package (6 Remote Hours, 3 six-hour Onsite Days)		2	\$18,000.00	\$(7,012.07)	\$28,987.93
Foundations Professional Learning Package (included with purchase)		20	\$0.00	\$0.00	\$0.00

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Quote Year 1 Subtotal				\$(10,323.33)	\$42,676.67
Quote Year 2					
Foundations Professional Learning Package (included with purchase)		20	\$0.00	\$0.00	\$0.00
Quote Year 2 Subtotal				\$0.00	\$0.00
Quote Year 3					
Foundations Professional Learning Package (included with purchase)		20	\$0.00	\$0.00	\$0.00
Quote Year 3 Subtotal				\$0.00	\$0.00
Quote Year 4					
Foundations Professional Learning Package (included with purchase)		20	\$0.00	\$0.00	\$0.00
Quote Year 4 Subtotal				\$0.00	\$0.00
Professional Services Total				\$(10,323.33)	\$42,676.67

Additional Products & Services					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Quote Year 1					
Customized Scope and Sequence	04/01/2024 - 06/30/2024	1	\$250.00	\$(250.00)	\$0.00
Customized Scope and Sequence	07/01/2024 - 06/30/2025	1	\$1,000.00	\$(194.78)	\$805.22
Quote Year 1 Subtotal				\$(444.78)	\$805.22
Quote Year 2					
Customized Scope and Sequence	07/01/2025 - 06/30/2026	1	\$1,040.00	\$(202.57)	\$837.43
Quote Year 2 Subtotal				\$(202.57)	\$837.43
Quote Year 3					
Customized Scope and Sequence	07/01/2026 - 06/30/2027	1	\$1,080.00	\$(210.36)	\$869.64
Quote Year 3 Subtotal				\$(210.36)	\$869.64
Quote Year 4					
Customized Scope and Sequence	07/01/2027 - 06/30/2028	1	\$1,120.00	\$(218.15)	\$901.85
Quote Year 4 Subtotal				\$(218.15)	\$901.85
Additional Products & Services Total				\$(1,075.86)	\$3,414.14

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Subscription Summary	
eduCLIMBER Enterprise	Student Capacity / Quantity
Quote Year 1	
Broken Arrow Public Schools - 219265	19,532
Quote Year 1 Total 19,532	
Quote Year 2	
Broken Arrow Public Schools - 219265	19,532
Quote Year 2 Total 19,532	
Quote Year 3	
Broken Arrow Public Schools - 219265	19,532
Quote Year 3 Total 19,532	
Quote Year 4	
Broken Arrow Public Schools - 219265	19,532
Quote Year 4 Total 19,532	
eduCLIMBER Enterprise Total 78,128	
Star Phonics Enterprise	Student Capacity / Quantity
Quote Year 1	
Arrowhead Elementary School - 219275	421
Aspen Creek Early Childhood Center - 3528813	20
Aspen Creek Elementary School - 219221	622
Country Lane Intermediate School - 2605001	693
Country Lane Primary School - 219251	697
Creekwood Early Childhood Center - 3528815	274
Creekwood Elementary School - 219229	583
Highland Park Elementary School - 219279	698
Leisure Park Elementary School - 219214	524
Liberty Elementary School - 219263	648
Lynn Wood Elementary School - 219228	433
Oak Crest Elementary School - 219256	382
Park Lane Early Childhood Center - 3528816	269
Rhoades Elementary School - 219255	399
Rosewood Elementary School - 7830271	597
Spring Creek Elementary School - 219219	514
Timber Ridge Elementary - 6592120	594
Vandever Elementary School - 219241	458

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Wolf Creek Elementary School - 219203	527
Quote Year 1 Total 9,353	
Quote Year 2	
Arrowhead Elementary School - 219275	421
Aspen Creek Early Childhood Center - 3528813	20
Aspen Creek Elementary School - 219221	622
Country Lane Intermediate School - 2605001	693
Country Lane Primary School - 219251	697
Creekwood Early Childhood Center - 3528815	274
Creekwood Elementary School - 219229	583
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Rhoades Elementary School - 219255	399
Rosewood Elementary School - 7830271	597
Spring Creek Elementary School - 219219	514
Timber Ridge Elementary - 6592120	594
Vandever Elementary School - 219241	458
Wolf Creek Elementary School - 219203	527
Quote Year 2 Total 9,353	
Quote Year 3	
Arrowhead Elementary School - 219275	421
Aspen Creek Early Childhood Center - 3528813	20
Aspen Creek Elementary School - 219221	622
Country Lane Intermediate School - 2605001	693
Country Lane Primary School - 219251	697
Creekwood Early Childhood Center - 3528815	274
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Oak Crest Elementary School - 219256	382
Park Lane Early Childhood Center - 3528816	269
Rhoades Elementary School - 219255	399
Rosewood Elementary School - 7830271	597
Spring Creek Elementary School - 219219	514
Timber Ridge Elementary - 6592120	594
Vandever Elementary School - 219241	458
Wolf Creek Elementary School - 219203	527
Quote Year 3 Total	9,353

Quote Year 4

Arrowhead Elementary School - 219275	421
Aspen Creek Early Childhood Center - 3528813	20
Aspen Creek Elementary School - 219221	622
Country Lane Intermediate School - 2605001	693
Country Lane Primary School - 219251	697
Creekwood Early Childhood Center - 3528815	274
Creekwood Elementary School - 219229	583
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Lynn Wood Elementary School - 219228	433
Oak Crest Elementary School - 219256	382
Park Lane Early Childhood Center - 3528816	269
Rhoades Elementary School - 219255	399
Rosewood Elementary School - 7830271	597
Spring Creek Elementary School - 219219	514
Timber Ridge Elementary - 6592120	594
Vandever Elementary School - 219241	458
Wolf Creek Elementary School - 219203	527
Quote Year 4 Total	9,353

Star Phonics Enterprise Total 37,412