

B

BROKEN ARROW PUBLIC SCHOOLS
Educating Today Leading Tomorrow

Contract Committee Review Request
MUST BE COMPLETED IN FULL

Date: April 11, 2024

Contract/Agreement Vendor: ASAP Systems BarCloud/David Thompson
Name of Vendor & Contact Person

d_thompson@barcloud.com
Vendor Email Address

5 year software program for custodial and instructional supplies for ordering and inventory
Describe Contract (Technology, program, consultant-prof Development, etc.)

Please use Summary below to fully explain the contract purchase, any titles, and details for the Board of Education to review.

Plant Operations Department
Reason/Audience to benefit

May 7, 2024 \$ 29,928.00
BOE Date Amount of agreement

Person Submitting Contract/Agreement for Review: Charley Abbott

PLEASE SEND THROUGH APPROPRIATE APPROVAL ROUTING BEFORE SENDING TO BOARD CLERK

Principal &/or Director or Administrator: *Charley Abbott*

Does this Contract/Agreement utilize technology? YES/NO
 If yes, Technology Admin: Ali Shehada

Cabinet Team Member: Larry Shackelford *[Signature]*

Funding Source: Bond Fund PO 2022-39-20
Fund/Project OCAS Coding

Consent

Action

5 year contract for software for custodial and instructional supplies. Will be used by sites for ordering supplies and for plant operations to keep up with inventory and reports.

Accept and approve the RENEWAL agreement between BAPS and ASAP Systems BarCloud who provides inventory/ordering software. This is the second (3) year of a five (5) year agreement.

The 5 year contract was paid for up front.

Summary This area must be complete with full explanation of contract

The Contract/Agreement should be received at least 2 weeks prior to a Board Meeting to ensure placement on the Agenda. The Contract Committee meets most Tuesdays at 8:00a.m. All Contracts/Agreements, regardless the amount, must be first approved by the Contract Committee and then presented to the Board of Education for approval and signature. The item will be placed on Electronic School Board for the board agenda by Janet Brown. By following this process, the liability of entering into an agreement is placed with the district rather than an individual.

MEMORANDUM

To: Mr. Chuck Perry

From: Charley Abbott

Date: May 7, 2024

Re: ASAP Systems BarCloud

SUBJECT

Discussion, motion and vote on to approve or disapprove the agreement between Broken Arrow Public Schools and ASAP Systems BarCloud.

ENCLOSURES/ATTACHMENTS

Contract Agreement

SUMMARY

5 year contract for software for custodial and instructional supplies. Will be used by sites for ordering supplies and for plant operations to keep up with inventory and reports.

Accept and approve the RENEWAL agreement between BAPS and ASAP Systems BarCloud who provides inventory/ordering software. This is the second (3) year of a five (5) year agreement.

The 5 year contract was paid for up front.

The dates of service will be July 1, 2024 – June 30, 2025.

FUNDING

Plant Operations Budget

RECOMMENDATION

Approve



Barcode Inventory Systems
Affordable and Customized to Your Business!

Company: Broken Arrow Public Schools	Quote #: 220422DT1
	Date: 5/19/2022
	Page: 1 of 2
Attn: Kristine Hembry	Salesperson: David Thompson
Phone: 918-259-4562	Phone: (408) 906-8701
Fax:	Fax: (408) 227-2721
Email: khembry@baschools.org	Email: dthompson@asapsystems.com

ASAP Systems BarCloud Stock Professional Quote

Line Stock #	Description	Qty	Price	Extended	Notes
--------------	-------------	-----	-------	----------	-------

Recurring Fees

<u>Software & Licensing</u>					
1	BCS-B-A	BarCloud Stock Professional Annual Subscription	3	\$ 1,740.00	\$ 5,220.00 Per concurrent user
2	BCAM-B-A	Smart Device License (per device)	5	\$ 180.00	\$ 900.00 For iPad/iPhone/Android
3	B-MODSSC	Stock Shopping Cart - First 20 Shoppers			No Cost
5	SCADD20	Shopping Cart - Additional 20 Shoppers	5	\$ 120.00	\$ 600.00 120 Shoppers Total
<u>Support</u>					
5	BRNZASPT	Bronze Annual Support	1	\$1,095.00	\$ 1,095.00
				Annual Fees:	\$ 7,815.00

One-Time Fees

<u>Professional Services</u>					
6	PAATRAN	Online Training	3	\$ 199.00	\$ 597.00 3 Hours Total
7	PAATRAN	Best Practice Training and Q&A			No Cost 30 Minutes Total
				One-Time Fees:	\$ 597.00

Quote Summary

First Year Subscription + One-Time Fees + Total Savings	Quote Total:	\$ 8,412.00	USD
---	--------------	--------------------	------------

<u>Optional Incentives</u>		<u>Total Multi-Year Savings</u>
Option 1	Subscribe for 2 years and get the 2nd year at a 20% discount*	Two Years Total: \$ 14,883.00 \$1,344.00
Option 2	Subscribe for 3 years and get the 2nd year at a 25% discount, and the 3rd year at a 35% discount*	Three Years Total: \$ 20,010.00 \$4,032.00
Option 3	Subscribe for 5 years and get the 2nd year at a 25% discount, the 3rd Year at a 35% discount, the 4th year at a 40% discount, and the 5th year at a 45% discount*	Five Years Total: \$ 29,988.00 \$9,744.00
(Your Best Available Option)		
All Multi Years Incentives must be paid in full up front.		

I, _____, hereby opt to purchase the checked options below and I authorize ASAP Systems to bill me for the above total. My signature therefore represents a formal purchase order from our company.

- One Year Subscription
- Two Year Subscription including the Optional Incentives
- Three Year Subscription including the Optional Incentives
- Five Year Subscription including the Optional Incentives

(Signature)

(Date)

Business Information (Please Fill Out Upon Sign Up)

Billing Address:

Shipping Address (If Applicable):

Street: _____

Street: _____

City/Town: _____

City/Town: _____

State: _____

State: _____

Zip Code: _____

Zip Code: _____

**This quote expires in 30 days. Hardware pricing is subject to change.
Price does not include sales tax, shipping, or handling if applicable.
Additional customization hourly charges may be applied to interface with non-standard ASAP Systems components such as scanners, printers, labels, etc. and applications such as enterprise software, databases, etc.
*Training is scheduled in one hour increments. No less than 30 minutes are to be used at any given time.
**Data Transfer is optional and is limited to the import of the common files.
It does not include the export from the customer's current system and cannot be requested during a regular training session.
Assistance and implementation is scheduled according to customer needs and billing will be added upon completion.**

Support Included in Your Subscription

***** Bronze Annual Support**

- Wiki Included
- 4 emails and/or live chats
- 2 telephone and remote support incidents for one year during business hours
- Maximum 24 hour response time
- Complimentary Support Tickets

ASAP Systems www.asapsystems.com
355 Piercy Rd Phone (408) 227-2720
San Jose, CA 95138 Fax (408) 227-2721

Thank you for this opportunity to quote:

David Thompson

David Thompson

Hembry, Kristine R

From: Mitchem, Cathy A
Sent: Thursday, May 19, 2022 11:23 AM
To: Hembry, Kristine R; Abbott, Charles T
Cc: Brown, Janet L; Eneff, Natalie S
Subject: RE: ASAP Systems Quote

Complete the Contract committee form with totals, send to Janet Brown for contract committee and to be placed on the June BOE agenda - and the PO is already established as 2022-39-20 and will be moved to the 2022-2023 year. You just saved our district \$10,000 in bond funds by switching to a better company and inventory technology.

Cathy A Mitchem
Executive Director of Finance
918-259-5738
Let's get fiscal, cause it's accrual world

From: Hembry, Kristine R <khembry@baschools.org>
Sent: Thursday, May 19, 2022 11:14 AM
To: Mitchem, Cathy A <cmitchem@baschools.org>; Abbott, Charles T <ctabbott@baschools.org>
Cc: David Thompson <d_thompson@barcloud.com>
Subject: FW: ASAP Systems Quote

Cathy,

See email below from David and the attached quote.

Let me know if you need anything else from us.

I so understand you moving to be with family, but know you will be missed.

Kristine Hembry

Administrative Assistant Plant Operations
Broken Arrow Public Schools
Phone: 918-259-4562 Fax: 918-251-9095
Email: khembry@baschools.org

Life is a journey, not a destination. Enjoy the journey!!

From: David Thompson <d_thompson@barcloud.com>
Sent: Thursday, May 19, 2022 10:45 AM
To: Hembry, Kristine R <khembry@baschools.org>
Subject: RE: ASAP Systems Quote

CAUTION: This email originated from outside of the district. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hello Kristine,

Absolutely, please see the attached.
Please check the 5 year box, I have highlighted the amount.

That gets you over a year free so pretty amazing deal.
I just need the signed quote with the 5 year box checked and the billing and shipping fields filled out.

Thank you

David Thompson
Sales Manager
Direct +(408) 906-8701
DThompson@barcloud.com



Client Based & On-Premise Technology Provider

Barcode - Inventory Control - Asset Management - Item Tracking
Toll free 888.868.6282 | Main 408.227.2720 | Fax 408.227.2721 | www.asapsystems.com

From: Hembry, Kristine R <khembry@baschools.org>
Sent: Thursday, May 19, 2022 10:34 AM
To: David Thompson <d_thompson@barcloud.com>
Subject: RE: ASAP Systems Quote

David

I just emailed Cathy and I need quote for 5 year contract as soon as you can get it to me.

Thank you

Kristine Hembry
Administrative Assistant Plant Operations
Broken Arrow Public Schools
Phone: 918-259-4562 Fax: 918-251-9095
Email: khembry@baschools.org

Life is a journey, not a destination. Enjoy the journey!!

From: David Thompson <d_thompson@barcloud.com>
Sent: Friday, April 22, 2022 3:38 PM
To: Hembry, Kristine R <khembry@baschools.org>
Subject: ASAP Systems Quote

CAUTION: This email originated from outside of the district. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hello Kristine,

Thank you for your joining us for the demonstration!! See the attached quote.

Just a note, If you go with the multi year deals you can save a ton!! you will see the savings in red out to the right on the quote.

Again let me know if you have any questions or need help with the process.

Thank you !!

David Thompson

Sales Manager

Direct +(408) 906-8701

DThompson@barcloud.com



Barcode - Inventory Control - Asset Management - Item Tracking Toll free 888.868.6282 | Main 408.227.2720 | Fax 408.227.2721 | www.asapsystems.com