

# BROKEN ARROW PUBLIC SCHOOLS

*Educating Today      Leading Tomorrow*

Contract Committee Review Request  
MUST BE COMPLETED IN FULL

Date: \_\_\_\_\_

Contract/Agreement Vendor:   
Name of Vendor & Contact Person  
  
Vendor Email Address  
  
Describe Contract (Technology, program, consultant-prof Development, etc.)  
*Please use Summary below to fully explain the contract purchase, any titles, and details for the Board of Education to review.*  
  
Reason/Audience to benefit  
        
BOE Date      Amount of agreement

Person Submitting Contract/Agreement for Review:

PLEASE SEND THROUGH APPROPRIATE APPROVAL ROUTING BEFORE SENDING TO BOARD CLERK

Principal &/or Director or Administrator:

Does this Contract/Agreement utilize technology? (YES/NO)  YES  NO  
 If yes, Technology Admin:

Leadership Team Member:

Funding Source:         
Fund/Project      OCAS Coding

Consent       Action

Renewal to begin 8/15/2022-Waterford Reading Academy annual single student licenses for reading, math, science and smartstart; serving students in grades K-2. Includes 5,290 student licenses, 260 teacher licenses (free), Waterford Mentor (Family Engagement Component) and Customer Support.

**Summary** This area must be complete with full explanation of contract

*The Contract/Agreement should be received at least 2 weeks prior to a Board Meeting to ensure placement on the Agenda. The Contract Committee meets most Tuesdays at 8:00a.m. All Contracts/Agreements, regardless the amount, must be first approved by the Contract Committee and then presented to the Board of Education for approval and signature. The item will be placed on Electronic School Board for the board agenda by Janet Brown. By following this process, the liability of entering into an agreement is placed with the district rather than an individual.*



PO BOX 250  
West Jordan, UT  
84084-0250

# Renewal Quote

Date: 6/20/2022  
Quote #: Q00006151  
Expiration Date: 8/15/2022  
Payment Terms: Net 30  
Prepared By: Jodi Sohrt

**Bill To:** Broken Arrow Public Schools  
Kristin Henness  
701 S MAIN ST  
BROKEN ARROW, OK 74012

**Ship To:** Broken Arrow Public Schools  
Kristin Henness  
412 S 9Th St  
Broken Arrow, OK 74012-4410

**Start Date:** 8/15/2022  
**Renewal Term:**

Item Number	Description	Unit Price	Quantity	Price	Prorated
WRA01SG	Waterford Reading Academy Single Student License Reading sequence, Math & Science sequence, OR SmartStart sequence, with WACS, Mobile Mentor - single student annual license	\$80.00 (-\$50.00)	5290	\$423,200.00 (-\$264,500.00)	\$370,058.45 (-\$231,286.53)
CA01SG	Classroom Advantage single annual license per teacher	\$250.00 (-\$250.00)	260	\$65,000.00 (-\$65,000.00)	\$56,837.90 (-\$56,837.90)

**Notes:**

Prorated List Price: \$426,896.35  
Prorated Discount: \$288,124.43  
Total: \$138,771.92

This quote includes the following:  
~5,290 Waterford Student Licenses (Licenses begin on August 15, 2022 and expire on June 30, 2023.) (Discounted licenses due to all of PreK-2nd grade utilizing Waterford)  
~260 Teacher Licenses at no cost  
~Waterford Mentor at no cost (Family Engagement Component)  
~Customer Support

We are excited to continue the partnership with BAPS!

Please remit purchase order to [jodisohrt@waterford.org](mailto:jodisohrt@waterford.org)

This price quotation for the customer's convenience only and not an offer to contract. All quotations are subject to review and final acceptance by a duly authorized representative of Waterford Research Institute. Not responsible for typographical or other errors. Waterford's standard licensing terms and conditions will apply to any order.

All pricing in this quotation is exclusive of any applicable sales, use or other similar taxes or duties. The customer is responsible for such taxes or duties that may apply. If the customer is tax-exempt, evidence of such tax exemption must be provided or else you will be charged sales tax.